

**Aglae - Gojob's AI-powered Virtual Assistant for Recruitment - processes 2 million applications and performs the work of 200 recruiters, equivalent to 130 traditional Contingent Staffing agencies.**

Gojob, a pioneer in AI-driven recruitment for the past 8 years, processes 2 million applications annually. Its recruitment platform - Aglae - performs the work of 200 recruiters.

A member of the French Tech 120 and a leader in its category, Gojob is accelerating the development of AI in its primary application market (contingent staffing, a €25 billion market in France) to directly compete with traditional agencies such as Adecco, Manpower, Randstad, and Proman. Gojob plans to continue accelerating its revenue growth after achieving +89% in 2023.

**Recruitment Reinvented by Aglae, the Gojob AI**

Since 2015, Gojob's AI team, comprising 40 engineers, has been developing a proprietary Artificial Intelligence platform to connect contingent workers with companies. Over the past two years, Gojob has leveraged the arrival of the new generation of generative AI (or Large Language Models - LLM) to accelerate its positive impact on activity and productivity. Now deployed across 100% of Gojob's operations, the Aglae virtual AI assistant allows recruiters to continuously and instantly qualify an unlimited number of candidates. Two patents have been filed in France and the United States.

**Pascal Lorne, CEO of Gojob:** *"At Gojob, we are pioneers in AI-driven recruitment... we have been working on it for over 8 years! Alongside our continuous efforts on Machine Learning (ML) and Deep Learning algorithms, we have embraced generative AI (GenAI) to deploy it across 100% of our operations in record time. Gojob's mission is to redefine the future of recruitment and the world of work, constantly improving the candidate and client experience."*

**Arthur Mensch, CEO of Mistral AI:** *"We are pleased to be working with Gojob and to see them using our models in their virtual assistant dedicated to recruitment. Their use of our technologies is helping to improve the candidate experience and recruitment efficiency, making generative AI accessible to everyone."*

**AI Serving Fortune 500 Companies**

With 700 million matching scores calculated and 10,000 conversations managed by AI each week, Aglae has enabled the recruitment of 60,000 employees for Fortune 500 companies. It also improves the candidate experience - and thus employer branding - thanks to 24/7 availability, unlike any other traditional contingent staffing agency that only offers office hours during the week.

**Mathieu Friedberg, CEVA Logistics CEO, a subsidiary of CMA-CGM:** *"We entrust a large part of our contingent workforce to Gojob. The quality and speed of these recruitments are critical to our operations. The effects of Gojob's innovations are impressive, particularly in the context of preparing for the Olympic Games, which requires agility and efficiency in staffing large volumes of workers in record time. Well done, Gojob!"*

## Gojob in Numbers

- 89% annual revenue growth in 2023, and 186% over 2 years (2023 vs. 2021)
- 2 million applications processed annually by AI
- Performs the work of 200 recruiters or 130 temp agencies through its AI virtual assistant
- An AI team of 40 engineers
- Each week:
  - 10,000 conversations managed by AI
  - 700 million matching scores calculated by AI
- Total: 160,000 conversations and 815,000 messages generated and processed by AI
- 60,000 jobs filled for numerous Fortune 500 companies

The infographic features the Aglae logo (a blue 'A' with a stylized 'X') and a description: 'The AI virtual assistant that assists recruiters in sourcing, matching and qualifying unlimited number of candidates in real time.' It lists three key metrics: '2 million applications processed by our AI every year', '10,000 conversations managed by our AI every week', and '700 million matching scores calculated by our AI every week'. On the right, a vertical timeline with three steps is shown: '01 Aglae Sourcer (sourcing) - Identify candidates via the Gojob database and job boards', '02 Aglae Matcher (matching) - Prioritize the best candidates for each job', and '03 Aglae Alpha (screening) - Assists recruiters to pre-qualify candidates by initiating conversations via SMS'.

## About Gojob

Since its creation in 2015, Gojob has been a pioneer in AI-powered staffing. Its *Aglae* recruitment platform makes it possible to source, match and qualify an unlimited number of candidates instantly and continuously, with a commitment to operational results. Gojob's AI processes 2,000,000 applications a year, and has led to over 60,000 new hires. At Gojob, “We staff instantly, at scale and with care”.

Based in Aix-en-Provence with offices across France and the USA, and a member of French Tech 120 since 2021, Gojob is accelerating the development of AI to compete directly with traditional recruitment models.

For more information: [gojob.com](https://gojob.com)

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### **About Mistral AI**

Mistral AI is an international company based in Paris, specializing in generative artificial intelligence. It was co-founded in mid-2023 by Timothée Lacroix, Guillaume Lample and Arthur Mensch. The company develops new models of generative artificial intelligence for businesses, combining scientific excellence, an open approach and a responsible vision of technology.

**For more information:** [mistral.ai](https://mistral.ai)

### **About CEVA Logistics**

CEVA Logistics, a world leader in third-party logistics, provides global supply chain solutions to connect people, products and suppliers worldwide. Headquartered in Marseille, CEVA Logistics offers a wide range of customized end-to-end solutions in contract logistics and air, sea, land and finished vehicle transportation. CEVA Logistics is present in 170 countries worldwide, with almost 110,000 employees at over 1,300 sites. With sales of \$15.1 billion by 2023, CEVA Logistics is part of the CMA CGM Group, a global player in sea, land, air and logistics solutions.

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